



Logistics Industry

REAL TIME LABOR MARKET SUMMARY

June 2018

Logistics Industry Labor Analysis Across the State During the Last 6 Months

A sampling of the Logistics industry for the 6-month period showed over 5,000 job postings for top demand jobs. The top occupation was Heavy and Tractor-Trailer Truck Driver, making up nearly over one-fourth (24%) of total job postings for the time period.

Top Job Postings		% of Online Job Postings
SOC code	Occupation	
Now Occupations		
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	7.3%
41-4012	Sales Representatives, Wholesale and Manufacturing	4.9%
43-4051	Customer Service Representatives	4.1%
53-3031	Driver/Sales Workers	1.8%
53-3033	Light Truck or Delivery Services Drivers	1.7%
43-6014	Secretaries and Administrative Assistants	1.2%
53-7051	Industrial Truck and Tractor Operators	0.7%
43-5021	Couriers and Messengers	0.6%
43-5081	Stock Clerks- Stockroom, Warehouse, or Storage Yard	0.6%
43-5071	Shipping, Receiving, and Traffic Clerks	0.6%
Next Occupations		
53-3032	Heavy and Tractor-Trailer Truck Drivers	23.8%
53-1031	First-Line Suprv. of Transportation & Material-Moving Machine Operators	0.9%
53-1021	First-Line Suprv. of Helpers, Laborers, and Material Movers, Hand	0.9%
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	0.9%
49-9071	Maintenance and Repair Workers, General	0.9%
41-1011	First-Line Supervisors of Retail Sales Workers	0.8%
49-3023	Automotive Specialty Technicians	0.7%
15-1151	Computer User Support Specialists	0.6%
43-3031	Bookkeeping, Accounting, and Auditing Clerks	0.5%
15-1134	Web Developers	0.5%
Later Occupations		
15-1132	Software Developers, Applications	4.4%
11-9199	Managers, All Other	2.1%
11-1021	General and Operations Managers	1.7%
11-2022	Sales Managers	1.3%
29-9011	Occupational Health and Safety Specialists	1.2%
15-1121	Computer Systems Analysts	1.0%
13-1111	Management Analysts	0.8%
13-1071	Human Resources Specialists	0.8%
15-1199	Business Intelligence Analysts	0.6%
15-1199	Information Technology Project Managers	0.6%

Occupations are divided into Now, Next and Later categories based on the typical training and education required. Now occupations usually require 1-12 months of on-the-job training. Next occupations usually require more than one year of on-the-job training and can additionally need specific work experience. These occupations often require an associate's degree or vocational certificate. Later occupations usually require a bachelor's degree or higher and may need specific work experience.

Truck Drivers, both Heavy and Light, made up over one-fourth (26%) of total job postings. The top five employers for the 6-month period of December 01, 2017 - May 31, 2018 were:

- United Parcel Service
- FedEx
- Hogan Transportation
- XPO Logistics
- Graybar Electric Company Inc.



Logistics Industry Skills and Certificates

Top 10 Basic Skills	
Description	Rank
Communication Skills	1
Microsoft Excel	2
Microsoft Office	3
Problem Solving	4
Computer Literacy	5
Detail-Oriented	6
Teamwork / Collaboration	7
Organizational Skills	8
Written Communication	9
Planning	10

Top 10 Specialized Skills	
Description	Rank
Customer Service	1
Sales	2
Scheduling	3
Repair	4
Customer Contact	5
Forklift Operation	6
Data Entry	7
Logistics	8
Truck Driving	9
Budgeting	10

Basic skills are the most numerous, found in the majority of job advertisements. Several soft skills such as communication, problem solving, and teamwork ranked in the top 10. Communication skills were found in over one-fourth (27%) of online job postings. The top specialized skill was customer service, followed by sales and scheduling.

Top 10 Software Skills	
Description	Rank
Microsoft Excel	1
Microsoft Office	2
Microsoft Word	3
Microsoft Powerpoint	4
SQL	5
SAP	6
Java	7
Microsoft Access	8
Software Development	9
Oracle	10

Top 10 Certificates	
Description	Rank
Commercial Driver's License (CDL)	1
Driver's License	2
Forklift Operator Certification	3
Security Clearance	4
Automotive Service Excellence (ASE) Certification	5
Project Management Certification	6
IT Infrastructure Library (ITIL) Certification	7
Project Management Professional (PMP)	8
Hazardous Materials Certification	9
Certified Public Accountant (CPA)	10

Microsoft Office products made up half of the top requested software skills. Truck driver was the top advertised occupation for the time period, and Commercial Driver's License (CDL) was the top requested certificate.

Notes:

Data for this analysis has been extracted using Burning Glass Technologies Labor/Insight™ tool which collects information from over 35,000 web sources, including job boards, newspapers, and employer websites. While this analysis presents a broad picture of hiring activity and serves as a measure of labor demand, it does not capture openings that are filled through other networks.

This workforce product was funded by a grant awarded by the U.S. Department of Labor's Employment and Training Administration. The product was created by the recipient and does not necessarily reflect the official position of the U.S. Department of Labor. The U.S. Department of Labor makes no guarantees, warranties, or assurances of any kind, express or implied, with respect to such information, including any information on linked sites and including, but not limited to, accuracy of the information or its completeness, timeliness, usefulness, adequacy, continued availability, or ownership. This product is copyrighted by the institution that created it. Internal use by an organization and/or personal use by an individual for non-commercial purposes is permissible. All other uses require the prior authorization of the copyright owner

