Logistics Industry

REAL TIME LABOR MARKET SUMMARY

December 2016 ■Statewide

Logistics Industry Labor Analysis across the state during the last 6 months.

A sampling of the Logistics industry for the 6 month period showed over 8,000 job postings for top demand jobs. The top occupation was Heavy and Tractor-Trailer Truck Driver, making up over one-half (57.3%) of total job postings for the time period.

Top Job Postings		
SOC code	**Occupation**	**% of Online Job Postings**
Now Occupations		
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	7.4%
41-4012	Sales Representatives, Wholesale and Manufacturing	3.2%
53-3031	Driver/Sales Workers	1.6%
53-3033	Light Truck or Delivery Services Drivers	1.5%
43-4051	Customer Service Representatives	1.4%
43-5071	Shipping, Receiving, and Traffic Clerks	0.7%
43-5081	Stock Clerks- Stockroom, Warehouse, or Storage Yard	0.5%
43-6014	Secretaries and Administrative Assistants	0.5%
43-5021	Couriers and Messengers	0.3%
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	0.3%
Next Occupations		
53-3032	Heavy and Tractor-Trailer Truck Drivers	57.3%
49-9071	Maintenance and Repair Workers, General	0.7%
43-3031	Bookkeeping, Accounting, and Auditing Clerks	0.4%
53-2031	Flight Attendants	0.4%
15-1151	Computer User Support Specialists	0.4%
43-1011	First-Line Supervisors of Office and Administrative Support Workers	0.4%
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	0.3%
41-1012	First-Line Supervisors of Non-Retail Sales Workers	0.3%
53-1031	First-Line Superv. of Transportation, Material-Moving & Vehicle Operators	0.3%
15-1134	Web Developers	0.2%
Later Occupations		
11-1021	General and Operations Managers	2.4%
11-3071	Logistics Managers	0.9%
11-9199	Managers, All Other	0.8%
11-2022	Sales Managers	0.6%
11-3071	Storage and Distribution Managers	0.6%
15-1132	Software Developers, Applications	0.6%
13-1071	Human Resources Specialists	0.5%
41-4011	Sales Representatives, Technical and Scientific Products	0.4%
11-3031	Treasurers and Controllers	0.4%
13-1111	Management Analysts	0.3%

Occupations are divided into Now, Next and Later categories based on the typical training and education required. Now occupations usually require 1-12 months of on-the-job training. Next occupations usually require more than one year of on-the-job training and can additionally need specific work experience. These occupations often require an associate's degree or vocational certificate. Later occupations usually require a bachelor's degree or higher and may need specific work experience.

The top 5 employers for the time period were United Parcel Service, Barr-Nunn, Hogan Transport, Celadon Trucking Services, and C.R. England. Truck Drivers, both Heavy and Light, made up 58.8% of total job postings for the time period.

Logistics Industry Skills and Certificates

Top 10 Basic Skills	
Description	**Rank**
Communication Skills	1
Writing	2
Physical Demand	3
Problem Solving	4
Computer Skills	5
Organizational Skills	6
Detail-Oriented	7
Planning	8
Multi-Tasking	9
Building Effective Relationships	10

Top 10 Specialized Skills	
Description	**Rank**
Customer Service	1
Microsoft Office	2
Microsoft Excel	3
Scheduling	4
Sales	5
Repair	6
Inspection	7
Supervisory Skills	8
Logistics	9
Customer Contact	10

Basic skills are the most numerous, being found in the majority of job advertisements. Several soft skills such as communication, writing, and problem solving ranked in the top 10. The top specialized skill was customer service, followed by Microsoft Office and Excel.

Top 10 Software Skills	
Description	**Rank**
Microsoft Office	1
Microsoft Excel	2
Microsoft Word	3
Microsoft Powerpoint	4
Microsoft Outlook	5
SAP	6
Salesforce	7
Python	8
Oracle	9
JAVA	10

Top 10 Certificates	
Description	**Rank**
Commercial Driver's License	1
Security Clearance	2
Forklift Operator Certification	3
Air Brake Certified	4
Project Management Certification (E.G. PMP)	5
Airframe And Powerplant (A and P) Certification	6
Hazardous Materials Certification	7
HVAC Technician Certification (E.G. EPA 608)	8
Environmental Protection Agency Certification	9
Certified A+ Technician	10

Both knowledge of Microsoft programs, such as Office, and programming skills, such as SAP, were among the top requested software skills. Truck driver was the top advertised occupation for the time period, and Commercial Driver's License (CDL) was the top requested certificate.

Notes:

Data for this analysis has been extracted using Burning Glass Technologies Labor/Insight^{tm} tool which collects information from over 35,000 web sources, including job boards, newspapers, and employer websites. While this analysis presents a broad picture of hiring activity and serves as a measure of labor demand, it does not capture openings that are filled through other networks.

This workforce product was funded by grants awarded by the U.S. Department of Labor's Employment and Training Administration, Workforce Information Grant. The product was created by the grantee and does not necessarily reflect the official position of the U.S. Department of Labor. The Department of Labor makes no guarantees, warranties, or assurances of any kind, express or implied, with respect to such information, including any information on linked sites and including, but not limited to, accuracy of the information or its completeness, timeliness, usefulness, adequacy, continued availability, or ownership.