



# Logistics Industry

## REAL TIME LABOR MARKET SUMMARY

### June 2017 ■ Statewide

#### Logistics Industry Labor Analysis across the state during the last 6 months.

A sampling of the Logistics industry for the 6 month period showed over 4,000 job postings for top demand jobs. The top occupation was Heavy and Tractor-Trailer Truck Driver, making up nearly one-fourth (22.4%) of total job postings for the time period.

#### Top Job Postings

SOC code	Occupation	% of Online Job Postings
<b>Now Occupations</b>		
41-4012	Sales Representatives, Wholesale and Manufacturing	7.6%
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	7.3%
43-4051	Customer Service Representatives	4.5%
53-3033	Light Truck or Delivery Services Drivers	3.6%
53-3031	Driver/Sales Workers	3.0%
43-3011	Bill and Account Collectors	3.0%
43-6014	Secretaries and Administrative Assistants	1.3%
43-5071	Shipping, Receiving, and Traffic Clerks	1.2%
41-2022	Parts Salespersons	1.1%
43-5081	Stock Clerks- Stockroom, Warehouse, or Storage Yard	0.9%
<b>Next Occupations</b>		
53-3032	Heavy and Tractor-Trailer Truck Drivers	22.4%
49-9071	Maintenance and Repair Workers, General	2.0%
53-1031	First-Line Sprv. of Transportation & Material-Moving Machine & Vehicle Oper.	0.9%
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	0.7%
43-3031	Bookkeeping, Accounting, and Auditing Clerks	0.6%
43-1011	First-Line Supervisors of Office and Administrative Support Workers	0.6%
41-1012	First-Line Supervisors of Non-Retail Sales Workers	0.6%
53-2031	Flight Attendants	0.5%
53-1021	First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand	0.5%
15-1151	Computer User Support Specialists	0.4%
<b>Later Occupations</b>		
11-1021	General and Operations Managers	3.3%
11-3071	Logistics Managers	3.2%
13-1071	Human Resources Specialists	1.2%
11-2022	Sales Managers	1.0%
11-9199	Managers, All Other	1.0%
13-1111	Management Analysts	0.9%
15-1132	Software Developers, Applications	0.9%
11-3071	Storage and Distribution Managers	0.8%
53-2012	Commercial Pilots	0.7%
13-2011	Accountants	0.4%

Occupations are divided into Now, Next and Later categories based on the typical training and education required. Now occupations usually require 1-12 months of on-the-job training. Next occupations usually require more than one year of on-the-job training and can additionally need specific work experience. These occupations often require an associate's degree or vocational certificate. Later occupations usually require a bachelor's degree or higher and may need specific work experience.

The top 5 employers for the time period were Hogan Transport, United Parcel Service, FedEx, Genuine Parts Company, and Koch Trucking. Truck Drivers, both Heavy and Light, made up over one-fourth (26%) of total job postings for the time period.



## Logistics Industry Skills and Certificates

Top 10 Basic Skills	
Description	Rank
Communication Skills	1
Writing	2
Computer Skills	3
Problem Solving	4
Physical Demand	5
Organizational Skills	6
Detail-Oriented	7
Research	8
Multi-Tasking	9
Time Management	10

Top 10 Specialized Skills	
Description	Rank
Microsoft Office	1
Customer Service	2
Microsoft Excel	3
Sales	4
Scheduling	5
Microsoft Word	6
Microsoft Powerpoint	7
Logistics	8
Repair	9
Forklift Operation	10

Basic skills are the most numerous, being found in the majority of job advertisements. Several soft skills such as communication, writing, and problem solving ranked in the top 10. Communication skills were found in one-fourth (25%) of online job postings. The top specialized skill was Microsoft Office, followed by customer service and Excel.

Top 10 Software Skills	
Description	Rank
Microsoft Office	1
Microsoft Excel	2
Microsoft Word	3
Microsoft Powerpoint	4
Customer Relationship Management (CRM) Software	5
Microsoft Access	6
SAP	7
Microsoft Outlook	8
Microsoft Windows	9
Oracle	10

Top 10 Certificates	
Description	Rank
Commercial Driver's License	1
Security Clearance	2
Forklift Operator Certification	3
Airframe And Powerplant (A and P) Certification	4
Automotive Service Excellence (ASE) Certification	5
Project Management Certification (E.G. PMP)	6
Certified Public Accountant (CPA)	7
Airline Transport Pilot License	8
Certified Information Systems Security Professional (CISSP)	9
HVAC Technician Certification (E.G. EPA 608)	10

Microsoft Office products made up the majority of the top requested software skills. Truck driver was the top advertised occupation for the time period, and Commercial Driver's License (CDL) was the top requested certificate.

### Notes:

Data for this analysis has been extracted using Burning Glass Technologies Labor/Insight™ tool which collects information from over 35,000 web sources, including job boards, newspapers, and employer websites. While this analysis presents a broad picture of hiring activity and serves as a measure of labor demand, it does not capture openings that are filled through other networks.

This workforce solution was funded by grants awarded by the U.S. Department of Labor's Employment and Training Administration, Workforce Information Grant. The product was created by the grantee and does not necessarily reflect the official position of the U.S. Department of Labor. The Department of Labor makes no guarantees, warranties, or assurances of any kind, express or implied, with respect to such information, including any information on linked sites and including, but not limited to, accuracy of the information or its completeness, timeliness, usefulness, adequacy, continued availability, or ownership.

