



Logistics Industry

REAL TIME LABOR MARKET SUMMARY

December 2017

Logistics Industry Labor Analysis Across the State During the Last 6 Months

A sampling of the Logistics industry for the 6-month period showed over 3,500 job postings for top demand jobs. The top occupation was Heavy and Tractor-Trailer Truck Driver, making up nearly one-fourth (22.6%) of total job postings for the time period.

Top Job Postings		% of Online Job Postings
SOC code	Occupation	
Now Occupations		
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	13.4%
53-3033	Light Truck or Delivery Services Drivers	5.0%
41-4012	Sales Representatives, Wholesale and Manufacturing	4.7%
43-4051	Customer Service Representatives	3.4%
53-3031	Driver/Sales Workers	2.7%
43-6014	Secretaries and Administrative Assistants	1.8%
43-5021	Couriers and Messengers	1.6%
43-5071	Shipping, Receiving, and Traffic Clerks	1.4%
43-5081	Stock Clerks- Stockroom, Warehouse, or Storage Yard	1.2%
41-2022	Parts Salespersons	0.8%
Next Occupations		
53-3032	Heavy and Tractor-Trailer Truck Drivers	22.6%
49-9071	Maintenance and Repair Workers, General	2.1%
53-1031	First-Line Suprv. of Transportation and Material-Moving Machine Operators	0.8%
43-1011	First-Line Supervisors of Office and Administrative Support Workers	0.8%
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	0.8%
53-1021	First-Line Suprv. of Helpers, Laborers, and Material Movers, Hand	0.6%
41-1012	First-Line Supervisors of Non-Retail Sales Workers	0.5%
53-2031	Flight Attendants	0.4%
43-3031	Bookkeeping, Accounting, and Auditing Clerks	0.4%
15-1151	Computer User Support Specialists	0.3%
Later Occupations		
11-1021	General and Operations Managers	3.6%
11-9199	Managers, All Other	1.4%
13-1071	Human Resources Specialists	1.2%
13-1111	Management Analysts	0.9%
15-1132	Software Developers, Applications	0.9%
11-2022	Sales Managers	0.8%
11-3071	Storage and Distribution Managers	0.8%
41-4011	Sales Representatives, Technical and Scientific Products	0.6%
13-1023	Purchasing Agents	0.5%
11-3071	Logistics Managers	0.5%

Occupations are divided into Now, Next and Later categories based on the typical training and education required. Now occupations usually require 1-12 months of on-the-job training. Next occupations usually require more than one year of on-the-job training and can additionally need specific work experience. These occupations often require an associate's degree or vocational certificate. Later occupations usually require a bachelor's degree or higher and may need specific work experience.

Truck Drivers, both Heavy and Light, made up over one-fourth (27.6%) of total job postings. The top five employers for the 6-month period of June – November 2017 were:

- United Parcel Service
- FedEx
- Anderson Trucking Service
- XPO Logistics
- Genuine Parts Company

Logistics Industry Skills and Certificates

Top 10 Basic Skills	
Description	Rank
Communication Skills	1
Physical Demand	2
Writing	3
Problem Solving	4
Computer Skills	5
English	6
Organizational Skills	7
Detail-Oriented	8
Planning	9
Multi-Tasking	10

Top 10 Specialized Skills	
Description	Rank
Customer Service	1
Microsoft Office	2
Microsoft Excel	3
Scheduling	4
Inspection	5
Sales	6
Customer Contact	7
Forklift Operation	8
Repair	9
Supervisory Skills	10

Basic skills are the most numerous, found in the majority of job advertisements. Several soft skills such as communication, writing, and problem solving ranked in the top 10. Communication skills were found in nearly one-fourth (24%) of online job postings. The top specialized skill was customer service, followed by Microsoft Office and Excel.

Top 10 Software Skills	
Description	Rank
Microsoft Office	1
Microsoft Excel	2
Microsoft Word	3
Microsoft Powerpoint	4
Microsoft Outlook	5
SAP	6
SQL	7
Salesforce	8
Microsoft Access	9
Enterprise Resource Planning (ERP)	10

Top 10 Certificates	
Description	Rank
Commercial Driver's License	1
Forklift Operator Certification	2
Security Clearance	3
Certified Public Accountant (CPA)	4
Automotive Service Excellence (ASE) Certification	5
Airframe And Powerplant (A and P) Certification	6
Airline Transport Pilot License	7
Air Brake Certified	8
Project Management Certification (E.G. PMP)	9
Brake Inspector Certification	10

Microsoft Office products made up the majority of the top requested software skills. Truck driver was the top advertised occupation for the time period, and Commercial Driver's License (CDL) was the top requested certificate.

Notes:

Data for this analysis has been extracted using Burning Glass Technologies Labor/Insight™ tool which collects information from over 35,000 web sources, including job boards, newspapers, and employer websites. While this analysis presents a broad picture of hiring activity and serves as a measure of labor demand, it does not capture openings that are filled through other networks.

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