

Transportation and Logistics Career Pathway

21,202 Employers

219,992 Workers

\$57,345 Average Wage

What are Career Pathways?

Career Pathways are a sequence of training and education programs designed to develop a person's academic and technical skills. By obtaining stackable credentials and developing new skills a worker can advance over time to successively higher levels of education and employment in a given industry or occupational sector.

Why Have a Career in Transportation and Logistics?

Transportation and Logistics are the core of strategic supply chain management. Every person and every industry in the world is influenced by, and depends upon, transport and logistics. Transportation and Logistics represents 9.3 percent of total private sector employment, employing nearly 220,000 workers across 21,202 businesses in 2017. With a location quotient of 1.05, Missouri's Transportation and Logistics industry has a similar employment concentration to the rest of the nation, with particularly high employment concentrations in Support Activities for Rail Transportation, Boiler, Tanks, and Shipping Container Manufacturing, and Farm Product Material Merchant Wholesalers. Employment in this industry has been steadily growing, increasing at an annualized 2.3 percent per year from 2012 to 2017. Transportation and Logistics wages averaged \$57,345 in 2017, higher than the state average of \$47,810 for all industries.

Transportation and Logistics has many career pathways with opportunity for a rewarding career with good pay and advancement in **Procurement and Sales**, **Transportation**, and **Warehousing and Distribution**.



Procurement and Sales



Transportation

Warehousing and Distribution

Who's Hiring?

Hogan Transportation
FedEx
United Parcel Service Inc
XPO Logistics
Averitt Express

Know the Basics

Soft skills, such as interpersonal skills, professionalism, and dependability, are important in all industries and occupations. These jobs can revolve around shifts and critical driving times so dependability, along with being flexible when the situation demands, is a valued characteristic. Logistics careers often involve interactions with customers so being able to talk about benefits of a product or service, or accept criticism as a professional company representative is important.

In addition, Transportation and Logistics has a set of industry-wide technical competencies that represent the knowledge and skills needed to be successful in this industry. Supply Chain Logistics, Maintenance and Repair, Knowledge and Compliance of Government Regulations, and the ability to adapt and consider new ways of doing things are some of the skills needed for success.

Procurement and Sales

Transportation

Warehousing and Distribution

Later

Bachelor's Degree or Advanced Degree

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|--|--|---|
| <p>Sales Managers Entry: \$76,040 Avg.: \$133,120</p> <p>Purchasing Managers Entry: \$105,080 Avg.: \$143,470</p> <p>Wholesale & Retail Buyers Entry: \$45,400 Avg.: \$64,560</p> | <p>Airline Pilots, Copilots, and Flight Engineers Entry: N/A* Avg: N/A*</p> | <p>Logisticians Entry: \$54,470 Avg.: \$76,570</p> |
| <p>Degrees: Business Administration and Management</p> <p>Certificates: Logistics & Supply Chain Management</p> | <p>Degrees: Airline/Commercial/ Professional Pilot and Flight Crew</p> | <p>Degrees: Business Administration and Management</p> <p>Certificates: Logistics & Supply Chain Management</p> |

Next

Long Term On-the-Job Training, Certificate, Associate's Degree

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|---|---|---|
| <p>First-Line Supervisors of Non-Retail Sales Workers Entry: \$49,660, Avg.: \$71,560</p> <p>Sales Reps, Wholesale & Manufacturing Entry: \$37,930 Avg.: \$63,700</p> <p>Procurement Clerks Entry: \$32,480 Avg.: \$39,220</p> | <p>Transportation, Storage & Distribution Managers Entry: \$68,310 Avg.: \$96,580</p> <p>Heavy Truck Driver Entry: \$33,120 Avg.: \$43,480</p> <p>First Line Supv. of Transp. & Material Moving Workers Entry: \$39,290 Avg.: \$53,490</p> | <p>Transportation, Storage & Distribution Managers Entry: \$68,310 Avg.: \$96,580</p> <p>First Line Supv. of Transp. & Material Moving Workers Entry: \$39,290 Avg.: \$53,490</p> |
| <p>Degrees: Business Administration and Management</p> | <p>Degrees: Logistics, Materials, and Supply Chain Management</p> <p>Certificates: Commercial Driver's License (CDL), Forklift Operator</p> | <p>Degrees: Logistics, Materials, and Supply Chain Management</p> <p>Certificates: Forklift Operator, Accounting, QuickBooks</p> |

Now

Short Term On-the-Job Training

| | | |
|--|--|---|
| <p>Parts Salespersons Entry: \$21,670 Avg: \$31,750</p> <p>Driver/Sales Workers Entry: \$19,010 Avg.: \$29,190</p> <p>Customer Service Representatives Entry: \$25,850 Avg.: \$34,530</p> | <p>Light Truck/Delivery Driver Entry: \$23,410 Avg.: \$35,060</p> <p>Transportation Attendants (ex. Flight Attendants) Entry: \$27,550 Avg: \$31,020</p> | <p>Industrial Truck & Tractor Operators Entry: \$26,530 Avg.: \$34,360</p> <p>Laborers and Freight, Stock, & Material Movers Entry: \$22,430 Avg.: \$29,750</p> <p>Stock Clerks Entry: \$20,000 Avg.: \$26,680</p> <p>Shipping, Receiving & Traffic Clerks Entry: \$26,180 Avg.: \$33,990</p> |
| <p>Certificates: Commercial Driver's License (CDL), Business Administration Certificates</p> | <p>Certificates: Commercial Driver's License (CDL), Forklift Operator</p> | <p>Certificates: Commercial Driver's License (CDL), Forklift Operator, Hazardous Materials</p> |

Sources: Burning Glass Technologies Labor/Insight™ tool Employment and Training Administration, Competency Model Clearinghouse 2017 Occupational Employment Survey Wage data, Bureau of Labor Statistics. Quarterly Census of Employment and Wages, U.S. Bureau of Labor Statistics.

*Data suppressed due to confidentiality or lack of statistically significant data.



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